

## **Manager, Solution Architect**

### **Digital Transformation Division**

**Ref: DTD293/HKCS/221220**

#### **Job Duties:**

- Hands-on for project delivery including mobile APP development, application development, cloud computing, consultancy projects delivery...etc
- Support technical aspects of solutions, such as product and solution briefings, proposal preparations, supporting bid responses, proof-of-concept work, demo building and the coordination of supporting technical resources
- Work with the team to identify and qualify business opportunities, lead technical conversation and close deals
- Evaluate clients' project needs and propose the most optimal solutions and approaches
- Gather user requirements and define scope of work
- Respond to functional and technical elements of RFI/RFP
- Compile business proposal including but not limited to statement of Work (SOW), proposition (Function Specification)
- Collaborate between project delivery team and customers on-going project when required
- Conduct POC, workshops and write articles to build industry influence
- Prepare whitepaper, user guide and solution comparison reports
- Be the speaker of seminar for emerging technologies, data analytics, artificial intelligence...etc.
- Work in an agile environment to deliver high quality software against aggressive schedules
- Identify and build new solutions with Unit Head and lead the GTM

#### **Job Requirements:**

- Bachelor's degree in Information Technology, Computer Science or related disciplines
- Experienced in Consultancy, system Integrators or software product vendor
- Proven work experience as Architect & Application Development
- Experience on Presales / Product Development would be advantage
- At least 8 years of relevant experience, specifically in the software services industry
- Solid experience in Cloud service, DevOps, Microservices, API Management
- Self-motivated person with good analytical and problem-solving skills, and able to work independently
- Familiarity with software development (e.g. NodeJS, ReactJS, VueJS, Python, etc)
- Excellent presentation and communication skills
- Ability to explain complex and technical concepts into business terms
- Readiness to accept/learn new technologies/initiatives and sensitive on market trend

- Passionate on new technologies and being the technology evangelist
- Open-minded, collaborative, team player who sees collective success also as personal goal
- Good command of both spoken and written English and Chinese
- Applicants with less working experience may be considered and offering other positions if not matching the requirements of the subject position

**Application:**

HKPC will take into consideration both the quantitative and qualitative requirements of the position when selecting the suitable candidates. A competitive salary package commensurate with academic qualifications and experience will be offered.

Applicants should submit application at the HKPC e-Recruitment System ([careers.hkpc.org](http://careers.hkpc.org)) within 1 week from the posting date.

Personal data collected will be used for recruitment purpose only. Candidates not invited for interviews within 6 weeks may consider their applications unsuccessful and the applications will be disposed by HKPC within 12 months.