

Senior Manager, Advisory
Digital Transformation Division
Ref: DTD277/HKCS/161220

Job Duties:

- Formulate, drive and execute business strategies to build HKPC as the Go-to partner and One-stop-shop for digital transformation consultancies and solutions especially for Small and Medium Enterprise in HK
- Develop proprietary Enterprise 4.0 consultancy methodologies - apply industry best practice framework, conduct maturity assessment, BPR and gap analysis, develop and communicate recommendations on digital business strategies and solutions to create and/or reinvent the core value of the client's business in a wide range of sectors and industries
- Establish network with business and industry stakeholders, IT industries, government and professional bodies to cultivate the ecosystem of HKPC for Enterprise 4.0
- Provide leadership, development opportunities and guidance to continuously build talent pipeline, upgrade the team's digital capabilities and build sustainable business model
- Responsible for the team's P&L, budget forecast, sales pipeline management and project sales to meet financial and KPI objectives
- Keep abreast of technology trends, industry trends, and market intelligence and translate them into business opportunities

Job Requirements:

- Bachelor degree or above in Business, IT, Information Management or equivalent discipline
- 8 years' experience or above in consulting or business management or digital transformation roles, of which at least 4 years in supervisory position
- Excellent problem-solving skills with ability to disaggregate issues, identify root causes and recommend solutions
- Detail oriented and with ability to work under pressure, mentally resilient to endure the long and tough road of a transformation
- A broad understanding of current technology trends, their impact on business strategies, and their implications for management in creating and sustaining competitive advantage and transforming business
- Strong network with industry and IT sectors such as trade associations, technology providers, solutions partner, etc.
- Ability to communicate complex ideas effectively, both verbally and in writing
- Good command of both spoken and written English and Chinese
- Applicants may be considered for other positions if not matching the requirements of the subject position

Application:

HKPC will take into consideration both the quantitative and qualitative requirements of the position when selecting the suitable candidates. A competitive salary package commensurate with academic qualifications and experience will be offered.

Applicants should submit application at the HKPC e-Recruitment System (careers.hkpc.org) within 1 week from the posting date.

Personal data collected will be used for recruitment purpose only. Candidates not invited for interviews within 6 weeks may consider their applications unsuccessful and the applications will be disposed by HKPC within 12 months.