

Senior Manager, Advisor	Post Date: 27 November 2020
Digital Transformation Division	Deadline: 3 December 2020
Ref: DTD277/HKCS/271120	HKCS

Job Duties:

- Formulate, drive and execute business strategies to build HKPC as the Go-to partner and One-stop-shop for digital transformation consultancies and solutions especially for Small and Medium Enterprise in HK
- Develop proprietary Enterprise 4.0 consultancy methodologies - apply industry best practice framework, conduct maturity assessment, BPR and gap analysis, develop and communicate recommendations on digital business strategies and solutions to create and/or reinvent the core value of the client's business in a wide range of sectors and industries
- Establish network with business and industry stakeholders, IT industries, government and professional bodies to cultivate the ecosystem of HKPC for Enterprise 4.0
- Provide leadership, development opportunities and guidance to continuously build talent pipeline, upgrade the team's digital capabilities and build sustainable business model
- Responsible for the team's P&L, budget forecast, sales pipeline management and project sales to meet financial and KPI objectives
- Keep abreast of technology trends, industry trends, and market intelligence and translate them into business opportunities

Job Requirements:

- Bachelor degree or above in Business, IT, Information Management or equivalent discipline.
- 8 years' experience or above in consulting or business management or digital transformation roles, of which at least 4 years in supervisory position
- Excellent problem-solving skills with ability to disaggregate issues, identify root causes and recommend solutions
- Detail oriented and with ability to work under pressure, mentally resilient to endure the long and tough road of a transformation
- A broad understanding of current technology trends, their impact on business strategies, and their implications for management in creating and sustaining competitive advantage and transforming business
- Strong network with industry and IT sectors such as trade associations, technology providers, solutions partner, etc.

- Ability to communicate complex ideas effectively, both verbally and in writing
- Good command of both spoken and written English
- Applicants may be considered for other positions if not matching the requirements of the subject position

Application:

HKPC will take into consideration both the quantitative and qualitative requirements of the post when selecting the suitable candidates. A competitive salary package commensurate with academic qualifications and experience will be offered.

Applicants should send application, together with a detailed resume, current and expected salary and contact telephone number by email to rtd27720@hkpc.org (quoting the reference number on the subject heading) within 1 week from the posting date.

Applications not quoting reference number will lead to late processing.

Personal data collected will be used for recruitment purpose only. Candidates not invited for interviews within 6 weeks may consider their applications unsuccessful and the applications will be disposed by HKPC within 12 months.