



Alibaba Cloud Intelligence Product Solution Architect-Cloud Security Hong Kong, China

Location : Hong Kong, China

Category : Technology - Integration

Work experience requirement : 5+ Years

Educational Requirement : Bachelor

Job Description

Alibaba Cloud is looking for passionate and experienced security professionals to work with our customers to help guide their vision, address risks and implement their security, resilience and compliance strategies on the Alibaba Cloud platform.

The ideal candidate should be an experienced and innovative cyber and security professional with exceptional stakeholder management skills and who has the ability to advise and deliver strategic outcomes across a wide range of industry sectors and challenging environments. They are willing to challenge, dive in to the details, and show how Alibaba Cloud can support complex security, resilience and compliance strategies, to CEO and Board level.

This key position requires broad experience supporting vertical industry and will have high visibility at the most senior levels of customer organizations. The position will work closely with Alibaba Cloud BD team, Solutions Architect teams, Compliance, and Security product team. The candidate will be able to interpret the impacts of industry and regulatory changes, and track and report on industry trends.

Job requirements

Responsibilities

- ♣ Lead the conversation on security, risk and compliance with key Alibaba Cloud customers
- ♣ Help customers understand how they can integrate Alibaba Cloud security controls into their own control frameworks and recommending approaches to implement their controls on Alibaba Cloud.
- ♣ Direct Alibaba Cloud Solutions Architects, BDs and Partner teams across multiple engagements within each customer to drive targeted outcomes and consistent advice and outcomes
- ♣ Work with customers to resolve complex security concerns and problems and achieve security, resilience and compliance outcomes on the Alibaba Cloud platform through deep dive discussions, strategic presentations/recommendations, and hands on demonstrations in the Alibaba Cloud environment
- ♣ Develop industry related, customer-facing resources based on projected customer needs and current demand
- ♣ Build great relationships and confidence to help customers understand how to react and respond to security incidents
- ♣ Assist the Alibaba Cloud security product and compliance team in determining the strategic direction of the various security and compliance programs based on customer interaction
- ♣ Be and remain connected with industry trends and security events primarily in HTK region, but also throughout the world as it relates to industry regulations and standards.
- ♣ Develop and maintain personal relationships with key industry personnel and policy makers in HTK region.

- ♣ Keep the Alibaba Cloud leadership team fully informed of customer engagement status, issues, and activities.

Basic Qualifications

- ♣ Bachelor's Degree in Computer Science, Information Systems Management, or other related fields
- ♣ 5+ years' experience of developing and implementing security strategy and technology in large, complex enterprises in multiple industry verticals, across a wide range of technology platforms
- ♣ Familiar with compliance both in Global and HTK region
- ♣ Strong skill in security technology such as data encryption, network attack

Preferred Qualifications

- ♣ Experience in developing and delivering cyber security and technology strategy across many different industry sectors
- ♣ Deep understanding of cloud computing
- ♣ Demonstration of innovative security, resilience and compliance approaches to solve complex security, resilience and compliance challenges
- ♣ Experience and proficiency in public speaking and can hold and own senior-level presentations and discussions
- ♣ Experience defining security, resilience and compliance strategies, and ensuring that committed outcomes are delivered on schedule
- ♣ Compliance and security certifications
- ♣ Familiar with Anti-DDoS,WAF,Pen Test products or service in the industry.
- ♣ English, Chinese can be used as working language.

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