



Alibaba Cloud Intelligence Apsara Stack Solutions Architect Hong Kong, China

Location : Hong Kong, China

Category : Technology - Integration

Work experience requirement : 5+ Years

Educational Requirement : Bachelor

Job Description

1. Develop the end-to-end technical solutions from pre-sales to delivery phase. Support POC solutions design and testing
 2. Leverage the resources of Alibaba Cloud departments or fields to support the solutions design and products delivery of major projects.
 3. Collect and input the valuable requirements of the customers and improve product competency
 4. Tell the trend, opportunity and typical scenario of the major industries, lead the solutions design and engage strategy
 5. Extends the collaboration with partners
 6. Responsible for the overall solutions design and risk management for projects
1. 主导混合云产品解决方案的开发和标准化工作，提供从售前到交付的全流程解决方案支撑，支持售前 POC 方案设计和测试
 2. 拉通阿里云各部门/领域相关资源，支撑重大项目的拓展和交付
 3. 识别和反馈行业共性需求，推动混合云产品能力提升
 4. 提炼行业典型场景，引领行业解决方案和打法
 5. 负责行业 ISV 引入和合作伙伴联合解决方案开发和推广
 6. 负责输出整体解决方案架构设计文档，管控项目风险

Job requirements

1. Be proficient in both English and Mandarin
 2. Bachelor's degree or above in computer or related field.
 3. Proficient in any of the listing technical areas (Operating System, network, virtualization, storage, database, big data, application architecture, micro-service, container, middleware, openstack, VMware, applications, consulting)
 4. Proficient in at least one industry
 5. Have strong ownership, good at team work, proactive thinking and self-motivated.
 6. Be able to work under pressure, result driven
 7. Product design experience is preferred.
 8. Having the Alibaba Cloud technical certification of ACP (Alibaba Cloud Certified Professional) and/or ACA (Alibaba Cloud Certified Associate) is preferred
1. 熟练掌握普通话和英语
 2. 大学本科及以上学历，计算机或者相关专业；
 3. 精通列表中任何一个技术领域（操作系统、网络、计算虚拟化、存储、数据库、大数据应用架构、微服务、容器、中间件、Openstack、Vmware、AWS、行业应用、行业咨询）
 4. 精通解决方案设计、容量规划

5. 熟悉一到两个行业；
6. 责任心强，善于团队协作，主动思考，自我驱动力强；
7. 能够承受较大的工作压力，结果导向，执行力强；
8. 有产品设计经验优先；
9. 有生态伙伴合作经验优先；
10. 阿里云技术认证 ACP（阿里云专业认证）、ACA（阿里云高级认证）者优先

Apply