



Alibaba Cloud Intelligence Product Solution Architect-Elastic Compute Service Hong Kong,China

Location : Hong Kong, China

Category : Products - Platform types

Work experience requirement : 5+ Years

Educational Requirement : Bachelor

### Job Description

1. As a product expert, train and guide account team and SA team about Elastic Compute Service
- 2 Regional events and marketing support to evangelize ECS products and solutions to end customers
- 3 Provide optimized solutions to our customers according to the capabilities and features of Alibaba Cloud ECS
4. Push for product improvements according to the requirements collected from the customers
5. Understand the trend of key industries and can act as a trusted advisor to the customer for their optimization on the cloud
6. Expand the Alibaba Cloud Eco-system by working closely with third party ISVs

### Job requirements

1. 5+ years pre-sales or solution architect experience of desining/marketing/selling compute products
  2. Great at communication and can act as the bridge between the customers and the R&D team
  3. Can write clear documentation in English
  4. Cross-function leadership experience to drive complex projects and achieve results
  5. A team player and able to work under strong time pressure
- Bonus points:
1. VMware/Open stack expeirence or Azure/AWS/Huawei Cloud/Tencent Cloud R&D, Architects or Product Management experiences
  2. Familiar with one of below technologies: Virtuzliation, Big Data, Disaster Recovery, HA or other compute related technologies

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