

Senior Consultant, Digitisation	Post Date: 5 September 2019
Digital Transformation Division	Deadline: 19 September 2019
Ref: DTD218/HKCS/050919	HKCS

Job Duties:

- Analyse customer needs and identify new business opportunities in the area of digitisation. Plan and lead IT and digital transformation consultancy services, formulate and execute the business plans
- Provide IT and digital solutions, including IT consultancy, product lifecycle management, ERP, AI, big data, cloud, blockchain, manufacturing execution system, warehouse management applications, etc
- Manage team (pool resources) for consultancy project implementation, deliver trainings/workshops / seminars / conferences / study missions to Hong Kong enterprises in Hong Kong, Mainland or overseas
- Establish network with business and industry stakeholders, government and professional bodies to promote digital transformation
- Explore and develop new businesses and clients, and maintain client relationship
- Analyse new technology trends to define what new technology capabilities and domain knowledge the business unit need to build to continue to serve Hong Kong enterprises and SMEs effectively
- Develop a competitive working team, retain and develop core business knowledge to increase competitiveness of the unit; coach and develops team members' capabilities
- Responsible for the team P&L, forecast, sales pipeline management and project sales to meet financial and KPI target

Job Requirements:

- Bachelor Degree or above from disciplines such as IT, Information Management, Engineering or equivalent
- 15 years or more solid experience in consultancy business, project prospecting, project execution/implementation and project management in one or more of the following areas: IT, ERP, AI, Big Data, Blockchain
- Good business acumen and leadership skills
- Excellent presentation, communication and interpersonal skills
- Mature, self-motivated, able to work under pressure, and willing to learn and take challenge
- Occasional travel to Mainland or overseas for project prospecting or project delivery

- Good command of both spoken and written English and Chinese, including Putonghua
- Applicants may be considered for other positions if not matching the requirements of the subject position

Application:

HKPC will take into consideration both the quantitative and qualitative requirements of the post when selecting the suitable candidates. A competitive salary package commensurate with academic qualifications and experience will be offered.

Applicants should send application, together with a detailed resume, current and expected salary and contact telephone number by email to rdtd21819@hkpc.org (quoting the reference number on the subject heading) **on or before 19 September 2019**.

Applications not quoting reference number will lead to late processing.

Personal data collected will be used for recruitment purpose only. Candidates not invited for interviews within 6 weeks may consider their applications unsuccessful and the applications will be disposed by HKPC within 12 months.