

Senior Consultant, Business Solution	Post Date: 27 March 2019
Digital Transformation Division	Deadline: 11 April 2019
Ref: DTD049/HKCS/270319	HKCS

Job Duties:

- Plan and lead IT consultancy services, formulate and execute the business strategy and plans
- Provide IT solutions, including product lifecycle management, ERP, manufacturing execution system and warehouse management applications to manufacturing and service industry
- Analyze customer needs and identify new IT solutions and business opportunities in supply chain, enterprise resources management
- Manage team for project implementation and conduct training workshops to clients in Hong Kong and the Mainland
- Establish network with industry stakeholders and professional bodies to promote enterprise IT consultancy services, AI, Big data, blockchain and pursue collaboration
- Explore and develop new businesses and clients, and maintain client relationship
- Establish a competitive working team, retain and develop core business knowledge to increase productivity of the unit; provide guidance and develops team members' capabilities
- Responsible for the team P&L, forecast, sales pipeline management and project sales to meet financial and KPI target

Job Requirements:

- Bachelor Degree or above from disciplines such as IT, Manufacturing Engineering, Supply Chain Management or equivalent
- 10 years or more solid experience in IT, ERP, AI, Big Data and/or Blockchain project implementation
- Consulting experience a must and business development experience preferred
- Proficient in business prospection and project management a definite advantage
- Professional qualification in supply chain management or Certified Consultant of renowned enterprise applications a plus
- Good business acumen and leadership skills
- Excellent presentation, communication and interpersonal skills
- Mature, self-motivated, able to work under pressure, and willing to learn and take challenge
- Good command of both written and spoken English and Chinese, and Putonghua
- Occasional travel to the Mainland for project prospection or project delivery
- Applicants may be considered for other positions if not matching the requirements of the subject position

Application:

HKPC will take into consideration both the quantitative and qualitative requirements of the post when selecting the suitable candidates. A competitive salary package commensurate with academic qualifications and experience will be offered. The successful candidates will be employed on a fixed-term contract basis, which is renewable subject to appointee's performance and the Council's development needs.

Applicants should send application, together with a detailed resume, current and expected salary and contact telephone number by email to rdtd04919@hkpc.org (quoting the reference number on the subject heading) **on or before 11 April 2019.**

Applications not quoting reference number will lead to late processing.

Personal data collected will be used for recruitment purpose only. Candidates not invited for interviews within 6 weeks may consider their applications unsuccessful and the applications will be disposed by HKPC within 12 months.